

# ATLANTA'S 50 FASTEST-GROWING PRIVATE COS.

Ranked by weighted average growth index

Rank	Company	Weighted average growth index*	% change in revenue 2005-2007	% change in number of employees 2005-2007	Factor(s) leading to growth	Brief description of service(s) offered	Chief Atlanta officer(s)	Year est. in Atlanta
1.	<b>SecurAmerica LLC</b> 3399 Peachtree Road N.E., Suite 1800 Atlanta, Ga. 30326 www.securamericallc.com (404) 926-4200	2,903.48	698.33%	970.56%	high levels of customer service to clients via the best-trained, best-supported employees in the industry; attractive benefits package	physical security services for the class A commercial high-rise, corporate campus, logistics and distribution markets	Frank A. Argenbright Jr., John K. Adams	2004
2.	<b>Halperns' Purveyors of Steak &amp; Seafood</b> 4685 Welcome All Road Atlanta, Ga. 30349 (404) 767-9229 www.halperns.com	2,022.13	960.32%	155.56%	proven team of leaders in the food-service industry	provides quality meat and fish products to restaurants, steakhouses, hotels, resorts, country clubs and casinos in the Southeast and Caribbean	Howard I. Halpern, Kirk Halpern, Ray Hicks, Ray Farmer, Jody Hicks, Laura Barnard	2005
3.	<b>Alaven Pharmaceutical LLC</b> 2260 Northwest Parkway, Suite A Marietta, Ga. 30067 (678) 579-7000 www.alavenpharm.com	704.65	2,880.44%	313.33%	developing and launching products and product line extensions; acquisitions of products and marketing of products to physicians and medical personnel	develops and markets prescription and non-prescription products that treat women's health, gastroenterological and anemia conditions	Bala Venkataraman, Bill Campbell, Connie Swanson	2003
4.	<b>Solid Source Realty Inc.</b> 10900 Crabapple Road Roswell, Ga. 30075 (770) 475-1130 www.solidsource Realty.com	521.5	291.68%	178.13%	servant leadership, paperless system in a traditionally paper-heavy industry, free professional training	real estate representation for residential, commercial, new homes and land transactions	Michele Shoda	2003
5.	<b>Hospitality Staffing Solutions LLC</b> 1640 Powers Ferry Road, Building 3, Suite 200 Marietta, Ga. 30067 (770) 612-0054 www.hssstaffing.com	343.59	83.97%	76.67%	customer service, references from existing customers	staffing services to the hospitality industry	Gerald Gurbacki, David Rogers	1999
6.	<b>Gude Management Group LLC</b> 191 Peachtree St. N.E., Suite 500 Atlanta, Ga. 30303 (404) 688-4558 www.gmgcpm.com	333.86	5,774.31%	625%	strong relationships, professional and ethical service, attracting and retaining the best employees	full-service, integrated program and project management firm	Samuel Gude III, Lynn Jarrett-Gude, Thomas Walker, Stephen Salmon, Ortez Gude, David Scott	2005
7.	<b>Floor &amp; Decor</b> 1200 Ernest W. Barrett Parkway N.W. Kennesaw, Ga. 30144 (678) 626-1167 www.flooranddecoroutlets.com	286.45	120.18%	119.59%	met a need in the flooring retail market, vendor partnerships, in-store customer service	retail stores for flooring products	Mike Froning	2001
8.	<b>Fortune-Johnson Inc.</b> 3988 Flowers Road, Suite 600 Atlanta, Ga. 30360 (770) 458-5899 www.fortune-johnson.com	282.6	172.51%	32.69%	expanding our market areas	general contractor for high-density, multifamily, student housing and retirement communities	Brett Fortune, Lee Johnson	1991
9.	<b>Primus Builders Inc.</b> 8294 Georgia 92, Suite 210 Woodstock, Ga. 30189 (770) 928-7120 www.primusbuilders.com	262.77	307.93%	27.27%	complete dedication to customers, employees and projects; committed to building lasting relationships while growing the business	provides turnkey design and construction services, design/build services	Richard A. O'Connell, Erik Gunderson	2000
10.	<b>US Work Alliance dba Exam Services</b> 5515 Spalding Drive Norcross, Ga. 30092 (678) 291-1317 www.examservices.us	252.11	486.23%	60.31%	commitment to professional development, integrity, excellence; service to customers; attracting and retaining employees	assists candidates looking for a job with the U.S. Postal Service prepare for the competitive interview and job selection process	Tyler Long, Rob Gerardo, Robert White, Mike Shiffman	2005
11.	<b>FleetCor Technologies Inc.</b> 655 Engineering Drive, Suite 300 Norcross, Ga. 30092 (770) 449-0479 www.fleetcor.com	232.53	81.88%	87.5%	organic growth and acquisitions; strong demand for fleet-related purchase controls; Chevron contract; expansion into Central and Eastern Europe	fuel card processing	Ronald F. Clarke	2000
12.	<b>Preferred Personnel Solutions Inc.</b> 440 Barrett Parkway, Suite 31 Kennesaw, Ga. 30144 (770) 795-7774 www.preferredpersonnel.com	223.1	101.79%	95.63%	maintaining existing customers and internal staff along with obtaining new clients; commitment of staff to the company	full-service staffing provider focusing on light industrial and office administration	Shannon Stamey, Jeff Stamey	2002
13.	<b>Brookhaven Solutions Group LLC</b> 1000 Parkwood Circle S.E., Suite 220 Atlanta, Ga. 30339 (678) 384-6955 www.bsgglobal.com	210.83	935.18%	546.15%	commitment to our customers to provide the best people and services at the most competitive rate	technology services provider focusing on enterprise applications across various vertical markets	Steve Bridges	2003
14.	<b>Georgian Bank</b> 3300 Cumberland Blvd. S.E., Suite 400 Atlanta, Ga. 30339 (678) 589-9000 www.georgianbank.com	210.78	136.62%	56.39%	building relationships with prospects and clients, offering high levels of customer service and rapid response time delivered by seasoned bankers	de novo bank offering private, commercial and corporate banking services	Gordon R. Teel	2003
15.	<b>Labor Staffing Inc.</b> 4974 Buford Highway, Suite A Chamblee, Ga. 30341 (770) 452-7021 www.laborstaffing.com	182.39	175.54%	195.63%	aggressive expansion in the hospitality industry in five states after getting a base reputation in Atlanta	temporary staffing for housekeeping, banquets, kitchen cleanup, hospitality, light industrial	Jonathon Walchle	1999
16.	<b>Morgan &amp; Bartos Construction</b> 1108 Hope Road Atlanta, Ga. 30350 (770) 730-9301 www.morganbartos.com	157.21	756.25%	66.67%	having great customers whose projects started when predicted	general contracting, construction management and project management services	Dwight Morgan, Paul Bartos, Patti Morgan	2004
17.	<b>Inglett &amp; Stubbs LLC</b> 5200 Riverview Road Mableton, Ga. 30126 (404) 881-1199 www.inglett-stubbs.com	150.76	85.38%	19.47%	strong customer relations	electrical construction	Jeffrey V. Giglio	1954
18.	<b>Guardian Pharmacy LLC</b> 1776 Peachtree Road N.W., Suite 310 South Atlanta, Ga. 30309 (404) 810-0089 www.guardianpharmacy.net	150.38	157.27%	124.82%	expansion, startup and acquisition of pharmacies	institutional and specialty pharmacy company serving long-term care patients residing in assisted-living facilities and skilled nursing facilities	Fred Burke	2003
19.	<b>Concentrics Restaurants</b> 566 Dutch Valley Road N.E. Atlanta, Ga. 30309 (404) 888-0659 www.concentricshospitality.com	140.9	62.94%	138.1%	strategic locations, unique atmosphere and design, talented and innovative chefs	restaurants, including Murphy's, Lobby at TWELVE, Room at TWELVE, STATS, ONE, midtown kitchen, TWO, urban licks, TROIS, TAP	Robert Amick	2002
20.	<b>Derucki Construction Co.</b> 761 Peachtree Parkway, Suite 2 Cumming, Ga. 30041 (678) 947-8505 www.deruckiconstruction.com	140.81	1,652%	75%	a proven track record of focusing on our clients success before our own	full-service general contractor specializing in retail, office, health-care and mixed-use projects	John S. Derucki	2005
21.	<b>Solusia Inc.</b> 2 Ravinia Drive, Suite 500 Atlanta, Ga. 30346 (404) 601-1100 www.solusia.com	114.34	1,045.88%	733.33%	breadth and depth of industry experience, trust of wireless operators	provides end-to-end wireless site deployment services and program management for mobile carriers	Paul Haddad, Christopher Moccia, Fred Go	1999
22.	<b>enrich IT Inc.</b> 4555 Mansell Road, Suite 300 Alpharetta, Ga. 30022 (770) 226-9004 www.enrichit.com	114.24	563.38%	242.86%	focus and expertise in Oracle technology; putting employees first; giving value-added services to clients	professional services and managed services in the areas of enterprise application management, business process management and technology	Arul Murugan, Kavitha Palani	2003
23.	<b>Access Insurance Holdings Inc.</b> 2830 Dresden Drive Atlanta, Ga. 30341 (770) 234-3600 www.accessgeneral.com	114.11	68.58%	159.81%	growth in Alabama, California, Florida, Georgia and Pennsylvania	provides non-standard, private passenger auto insurance	Michael McMenamin, Dan Lazarek	1994
24.	<b>Beecher Carlson</b> 2002 Summit Blvd., Suite 925 Atlanta, Ga. 30319 (404) 460-1400 www.beecher-carlson.com	113.24	122.51%	82.26%	specialized business focus, strong organic growth, strategic acquisitions	commercial insurance brokerage	Tom Golub, Steve Denton, Brett Quigley	2004
25.	<b>SecureWorks Inc.</b> P.O. Box 95007 Atlanta, Ga. 30347 (404) 327-6339 www.secureworks.com	111.6	187.45%	125%	effective security services, lower total cost of ownership, heavy focus on excellent client service	security services provider	Mike Cote, Michael Vandiver, Tyler Winkler, Jon Ramsey	1999

\* To qualify for the list, companies must have their headquarters in Atlanta (subsidiaries of other companies are not included); must have 2007 revenue between \$1 million and \$300 million; and must have two-year growth in sales of more than 50 percent. Companies are ranked by a growth index formula, which is used to even the playing field among companies of different sizes. The revenue and employee growth indexes are the percent change from 2005 through 2007 multiplied by the absolute change for the same years. A company's average employee or revenue growth index is the growth index divided by the average growth index of all companies that qualify. The weighted average growth index is a company's average employee index score plus its average revenue index score. Employee growth was weighted 40 percent and revenue growth was weighted 60 percent.

\* Company submitted a statement of verification supporting figures.

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size or growth of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Patsy Conn, Research Director, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail pconn@bizjournal.com.

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26.	<b>New South Construction Company Inc.</b> 1132 West Peachtree St. Atlanta, Ga. 30309 (404) 443-4000 www.newsouthconstruction.com	95.89	76.91%	50.38%	reputation and referrals from repeat clients, leading to larger project opportunities	commercial general contractor specializing in aviation, educational, criminal justice, industrial, clubhouses, office buildings and religious facilities	Douglas C. Davidson	1990
27.	<b>Lanier Parking Holdings LLC</b> 600 West Peachtree St., Suite 1600 Atlanta, Ga. 30308 (404) 881-6076 www.lanierparking.com	95.27	108.96%	12.59%	increases in both same-store sales and number of new locations; streamlined accounting systems and increased automation	provides parking and related transportation services in the Southeast	J. Michael Robison	1989
28.	<b>LEVEL5 LLC</b> 2000 RiverEdge Parkway, Suite 100 Atlanta, Ga. 30328 (404) 761-0008 www.level5.com	94.43	179.55%	30.95%	our people, who apply an integrated approach	assists financial institutions in developing and implementing growth strategies through a continuum of services	J.F. Kassler	2004
29.	<b>Pyramid Consulting Inc.</b> 11100 Atlantis Place Alpharetta, Ga. 30022 (678) 514-3500 www.pyramidci.com	94.16	66.67%	103.72%	CMMI Level 4 certification, customer relationship management, focus on service, global delivery model, efficiency and scalability	global information technology services company, focusing on IT staff augmentation and IT enterprise services	Sanjeev Tirath, Ramesh Maturu	1996
30.	<b>Raw Talent Inc.</b> 737 Harry McCarty Road, Suite 505 Bethlehem, Ga. 30620 (770) 868-5446 www.rawtalentinc.com	92.91	1,293.77%	600%	creative design, versatility, style, vertically integrated production, innovation, industry knowledge, brand acceptance	vertically integrated designer and manufacturer of retail apparel	Cody Murray, Corey Bramlett	2002
31.	<b>Carter Brothers LLC</b> 100 Hartsfield Centre Parkway, Suite 100 Atlanta, Ga. 30354 (404) 767-2525 www.carterbrothers.com	92.4	68.42%	189.47%	strategic partnering, increased sales, acquisitions	electronic security, fire alarm and life safety systems, project management	John F. Carter, JoAnn Lowry, Steve Board	2001
32.	<b>Silverpop Systems Inc.</b> 200 Galleria Parkway, Suite 750 Atlanta, Ga. 30339 (678) 247-0500 www.silverpop.com	88.94	149.13%	145.54%	relentless focus on helping marketers build value around their customers and online relationships	e-mail service provider delivering an array of on-demand, Web-based software	Bill Nussey, Jim McCormick	1999
33.	<b>MFG.com Inc.</b> 2700 Cumberland Parkway, Suite 500 Atlanta, Ga. 30339 (770) 444-9686 www.mfg.com	85.07	147.34%	290.24%	focus on customer service, understanding of the marketplace	Internet-based platform for the manufacturing industry	Mitch Free, Leigh Kinnebrew, Steve Roth, Sherwin Krug	2000
34.	<b>Gramercy Insurance Co.</b> 3109 Crossing Park Road Norcross, Ga. 30071 (888) 202-0422 www.gic.com	77.81	2,117.03%	35.29%	leadership, expansion and growth of products and geographical presence	commercial property and casualty insurance company, underwriting motor cargo, truck liability, truck physical damage and builder's risk	Todd Campbell, Antonio R. Barner	2000
35.	<b>Virtual Properties Realty Inc.</b> 6650 Sugarloaf Parkway, Suite 700 Duluth, Ga. 30097 (770) 495-5050 www.v-realty.com	76.08	226.12%	98.35%	superior technique, technology, systemization, efficiency, integrity and innovation	representation and consultation to buyers and sellers of residential, land and commercial real estate	Steve Wagner, Karen Burks, Angie Mezza-Smith	1999
36.	<b>The North Highland Co.</b> 550 Pharr Road, Suite 850 Atlanta, Ga. 30305 (404) 233-1015 www.northhighland.com	74.98	60.92%	60.53%	hiring only experienced consultants, employing a local delivery model, guaranteeing our work	international management and technology consulting company	Dan Reardon, Dave Deiters	1992
37.	<b>IBT Holdings LLC</b> 1770 Indian Trail Road, Suite 300 Norcross, Ga. 30093 (770) 381-2023 www.ibtenterprises.com	70.83	107.19%	182.05%	product/channel diversification and acquisition	architectural design, interior design and construction for the financial services and specialty retail industries	Mytle Mangum	1985
38.	<b>Servigistics Inc.</b> 2300 Windy Ridge Parkway, 450 North Tower Atlanta, Ga. 30339 (770) 565-2340 www.servigistics.com	65.86	136.84%	50.41%	offering solutions that fill a void in our niche market; offering a well-defined vision and product road map; talented and dedicated employees	strategic service management provider, offering service parts management, workforce management, knowledge management and pricing solutions	Eric Hinkle, Mike Landry, Doug Guess, Gary Brooks, David Craig, Lee Smith	1999
39.	<b>Career Training Concepts Inc.</b> 3640A Hewatt Court Snellville, Ga. 30039 (770) 326-9229 www.careertrainingconcepts.com	64.74	264.17%	174.24%	restructuring and pursuing new line of business services; primary client is the Army National Guard	creation and delivery of custom programs; publishing training materials and career guidance packages; employee outsourcing	Jimmy Shafe, Matthew Morgan	1973
40.	<b>Logical Choice Technologies Inc.</b> 3355 Breckinridge Blvd., Suite 200 Duluth, Ga. 30096 (770) 564-1044 www.logicalchoice.com	59.52	91.43%	100%	NA	Promethean authorized reseller and source for Activclassroom products, installations, training and AudioGear for the 21st century classroom	Cynthia B. Kaye, N. Ronald Kaye, Kevin Shupenia	1994
41.	<b>Northridge Systems Inc.</b> 1080 Holcomb Bridge Road, Building 100, Suite 300 Roswell, Ga. 30076 (678) 587-9900 www.northridge.com	58.99	321.32%	260%	strong customer base and a demand for the high-value consulting services we provide	technology consulting and managed services on the Microsoft platform	Rob Patten, Jeremy Zela, Walter Rowland	2000
42.	<b>Astadia Consulting LLC</b> 2839 Paces Ferry Road Atlanta, Ga. 30339 (678) 589-7670 www.astadia.com	53	200%	214.29%	rise of software as a service (SaaS) for companies large and small	management consulting and on-demand technology services	Ernie Riddle, Jerry Huskins	2002
43.	<b>Rule Joy Trammell + Rubio LLC</b> 300 Galleria Parkway, Suite 740 Atlanta, Ga. 30339 (770) 661-1492 www.rjtplus.com	49.71	324.6%	119.05%	our belief in nurturing a culture and work environment that exceeds the needs and expectations of our clients and our staff	full-service architectural and interior design firm	Rob Rule, Dan Joy, Joe Trammell, Ann Rubio, Greg Blaylock	2005
44.	<b>Summit Tech Consulting</b> 772 Charles Allen Drive N.E. Atlanta, Ga. 30308 (404) 441-4050 www.summittechconsulting.com	45.33	800%	750%	niche market with large demand and recruitment of top talent	provides consultants to hospitals implementing computerized or electronic medical records	Charles Gozder, Sally Gozder	2004
45.	<b>Saince Inc.</b> 5470 McIlminis Village Place, Suite 103 Alpharetta, Ga. 30005 (678) 387-5121 www.saince.com	44.6	96.23%	740%	aggressive expansion of service and product offerings, and going up the value chain in outsourcing	software programming services, custom portal services and consulting services	Raghu Vir	2003
46.	<b>Spunlogic^A</b> 1230 Peachtree St. N.E., Suite 1700 Atlanta, Ga. 30309 (404) 601-4321 www.engage.com	43.31	266.67%	188%	concentration on growing existing client relationships, a continued focus on client results, and the development of a defined Behavioral Research practice	full-service digital marketing and technology agency	Jeff Hillmire, Raghu Kakarala, Ryan Tuttle, Melissa Read, Shannon Delaney	1998
47.	<b>Unbounded Solutions Inc.</b> 7000 Central Parkway, Suite 1400 Atlanta, Ga. 30328 (678) 754-9994 www.theunbounded.com	42.47	274.97%	204%	quality resources, reasonable rates, customer relationships, great employees	information technology software services and staffing	Vik Thadani	2000
48.	<b>ELS Inc. dba Realty Executives North Atlanta</b> 5755 North Point Parkway, Suite 101 Alpharetta, Ga. 30022 (770) 552-1919 www.realtyexecutivesusa.com	39.05	520.99%	466.67%	change in management, establishing a recruiting campaign and changing our focus on recruiting agents that work in teams	residential real estate brokerage services	Joseph Ruggles	1995
49.	<b>Lowden &amp; Associates Inc.</b> 3105 Medlock Bridge Road Norcross, Ga. 30071 (770) 248-0401 www.laihr.com	38.52	87.22%	25%	systems for clients at an incredible price; expanded business into more consulting; created new pricing structure	provides employers an alternative to hiring full-time human resource staff	Sheila Dramis	1998
50.	<b>Brightree Inc.</b> 2763 Meadow Church Road, Suite 205 Duluth, Ga. 30097 (888) 598-7797 www.brightree.com	38.09	376.92%	150%	new management team, significant market demand, investment in product enhancements and customer services programs	Internet-hosted services to automate the functions of home medical, orthotic/prosthetic and sleep therapy businesses	David A. Cormack	2002

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<sup>A</sup> Company submitted a statement of verification supporting figures.

<sup>AA</sup> Spunlogic was acquired by Engauge Marketing LLC in early April and will be the company's digital arm.

NA - Not available or not applicable

SOURCES: Atlanta Business Chronicle research and the companies

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