

STRATEGIES
IDEAS FOR GROWING BUSINESS



**BUILDING ON
SUCCESS**

Ronen Nissenbaum with IHG continues meteoric rise.

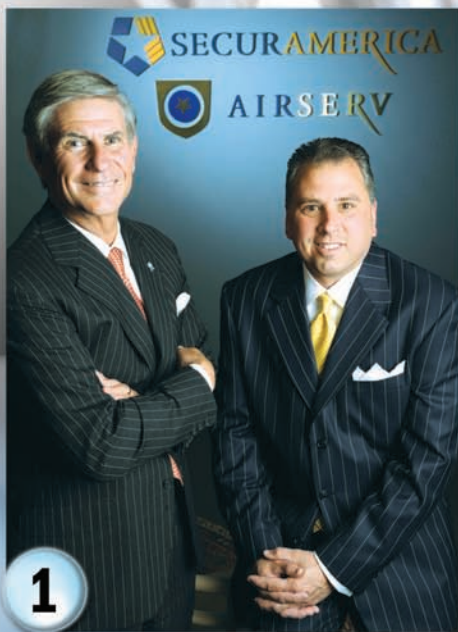
EXECUTIVE PROFILE
20B

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PACESETTERS

ATLANTA'S 50 FASTEST-GROWING PRIVATE COMPANIES



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BYRON E. SMALL

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For the second straight year, SecurAmerica sets the pace

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PACESETTERS

Life in the fast lane

Welcome to the 2008 Atlanta Business Chronicle Pacesetters, our salute to those companies that are not only meeting the challenges of today's business environment but are thriving in it.

To qualify, companies must be privately held; headquartered in the 20-county metro area; have 2007 revenue of \$1 million to \$300 million and register more than 50 percent growth in sales for the last year.

Companies are ranked by a growth index formula. Factors include the percent change in revenue and number of employees from 2005 through 2007.

Employee growth is weighted 40 percent and revenue is weighted 60 percent.



Feeling secure: Frank Argenbright Jr., left, and John Adams credit industry consolidation with their growth.

1 SECURAMERICA LLC

Fighting the current of industry trends of consolidation and one-size-fits-all services has proven to be a successful tactic for Frank Argenbright Jr., chairman of SecurAmerica LLC.

For the second consecutive year, the privately owned contract security firm has landed at the top of the Pacesetters list of fastest-growing companies in metro Atlanta. Founded in 2004, the multimillion-dollar company has expanded from 180 employees in 2005 to 1,927 employees in 2007.

"This consolidation has created a lot of dissatisfied customers and great employees who were no longer loyal to their new company. Seeing this opportunity, we built a company focused on taking care of our employees and providing them with a great work

environment. In turn, these employees have helped us garner some great customers around the United States who were looking for a 'personal touch' type of company," Argenbright said.

SecurAmerica specializes in physical security and manned guarding services for class A commercial high-rise, corporate campus, logistics and distribution markets. The company has service locations along the East Coast and in Southeast and Central states. This year, SecurAmerica is expanding operations to California, Nevada and Arizona.

The company's record-setting growth is expected to continue as it develops a coast-to-coast presence and can then compete for more national accounts, according to John Adams, SecurAmerica's president and chief operating officer.

—Joanna Carabello